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RECESSION PROOF CAREER INFORMATION BY DR. MARGOT WEINSTEIN, CEO, CIPS

Get **FREE** Worksheets and Career Advice from my web site:

www.drmargotweinstein.com or purchase my revised book published by Author House,

“7 Steps Career Workbook” which is now available FOR THE FIRST

TIME in bookstores, libraries and www.Amazon.com.

- Price in US \$34.95.
- **Number of Pages:** 172 paperback
- **Publication Date:** 2008-07-21
- **ISBN:** [1434377598](https://www.isbn.org/9781434377593)
- **EAN:** 9781434377593

The Career Workbook will provide you with the information to answer all of your questions and help you reach your careers goals by developing your unique professional portfolio---a critical tool to succeed in a new economy. The "**7 Step Workbook**" is a fantastic tool to be used alone or as a companion to the best-selling career book "7 Steps To Find Your perfect Career." You will learn among other factors:

- An easy-to-follow “7 Step Process.”

- Over 40 activities to help you develop “Your Professional Portfolio.”
- Help you gather all your essential documents, credentials, and references.
- Identify your unique talents, abilities and career values.
- Gain a strategy to deal with your fears.
- Learn how to leverage your talents to achieve success in a new age.
- Offer resources such as job sites, interview questions, and sample letters.
- End with a plan you can use immediately to move towards your goals.

After completing this Workbook you will have the all the tools and resources to use immediately to move forward in your career regardless of any challenges or changes you will face in the world economy. There are always career opportunities if you have the know-how. I have used these strategies to successfully help thousands of people learn how to move forward in their careers worldwide. I designed this process and these strategies when I returned to school, and it helped me succeed in receiving my college degree, two master's degrees, and my doctoral degree in 7 ½ years---all with high honors. I later learned that these strategies were used by the over 200 business leaders and successful professionals who I have interviewed on career success worldwide such as Dr. Peter Linneman, top economist, consultant and Wharton Real Estate Professor, Steven L. Good, CEO, Sheldon Good & Company, the #1 auction company in the United States, and Sharon Young, CEO, S.K. Young & Associates, and billionaires, Sam Zell, Equity Group Investments and the Tribune Company, and Barbara Corcoran, Corcoran Group, NY. My research writing won the American Real Estate Society’s (ARES) 2006 & 2008 best manuscripts in education.

SEVERAL FREE IMPORTANT WORKSHEETS from the “**7 Steps Career Workbook**” are listed on Dr. Margot’s web site: www.drmargotweinstein.com to help you real your career goals. If you take the time to develop your professional portfolio, you will learn how you can stand out in the crowd in a new economy and be successfull. So Start Today!

“There are no secrets to success.

It is the result of preparation, hard work, and learning from failure.”

- Colin Powell

Few Book Testimonials:

“Dr. Margot Weinstein’s 7 Steps book and workbook are superbly written, concise and eminently useful. If you are thinking about a career change or moving up in the organization, these books are for you. Using Dr. Weinstein’s guides you will learn your leadership capabilities and identify your specific talents, all with the goal of achieving the career that is perfect for you.” -**Marcia Slomowitz, MD**, Private Practice & Clinical Assistant Professor, Northwestern University Feinberg School of Medicine, Chicago.

“As someone who has been benefiting from Dr. Margot Weinstein’s career advice, I found this career workbook simple and easy to follow, yet very effective in helping me re-focus and get ahead of my career.” -**Elysia Tse**, VP, BlackRock, and Master of Professional Studies in Real Estate and Advisory Board Member of Program in Real Estate of Cornell University.

“Thank you for sharing your work with students and alumni. Your writing in books “*7 Steps To Find Your Perfect Career*,” “*7 Steps Workbook*” and “*The Commercial Real Estate Resource Guidebook*” offer great stories on success along with strategies and worksheets to help others move forward.” -**Anita R. Brick, Director** - MBA Career Advancement Programs - Career Development Office, The University of Chicago-Graduate School of Business.

"Our law students at John Marshall really appreciate your making them familiar with strategies in your new approach to career building. The portfolio approach to refining a strategy makes sense, especially for our many non-traditional students who already have many professional accomplishments. Your books, "7 Steps to Find Your Perfect Career" the "7 Steps Workbook" and the "Commercial Real Estate Resource Guidebook" provide stories of successful real estate industry players for them to emulate. We look forward to your continuing relationships working with our students." - **Celeste M. Hammond**, Professor of Law, Director, Center for Real Estate Law, The John Marshall Law School, www.jmls.edu/realestate.html.